

January 15, 2008

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: HOLLYLYNN FORD  
STATE CONTRACT PROCUREMENT OFFICER  
302-857-4559

SUBJECT: **AWARD NOTICE**  
**CONTRACT NO. 08-004-HF**  
TIRES AND TUBES

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## **KEY CONTRACT INFORMATION**

### 1. **MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

### 2. **CONTRACT PERIOD:**

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Each Vendors contract shall be valid for a two (2) year period from January 1, 2008 through December 31, 2009. Each contract may be renewed for an additional one (1) year periods through negotiation between the contractor and Government Support Services. Negotiation must be initiated no later than ninety (90) days prior to the termination of the current agreement.

### 3. **VENDORS:**

[\(Return to Table of Contents\)](#)

See Attached.

### 4. **SHIPPING TERMS:**

[\(Return to Table of Contents\)](#)

See applicable terms per each group.

### 5. **DELIVERY AND PICKUP:**

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See applicable terms per each group.

### 6. **PRICING:**

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Prices will remain firm for the term of the contract year.

**NOTE:** Purchase orders and Invoices should be sent directly to the local dealer of the agency's choice.

<b>MANUFACTURER</b>					
<b><u>GOODYEAR TIRE &amp; RUBBER CO.</u></b> Fed E. I. No.: 34 0253240	Address	County	Contact Person	Phone	Fax:
Palumbo's Car Center	2515 Pulaski Highway Glasgow, DE 19702	New Castle	John Palumbo	302-368-2800	
Bear Tire and Service, Inc. Bear Goodyear	100 Buckley Blvd., Route 40 Bear, DE 19701	New Castle	Dave Patterson	302-324-1700	302-429-0101
Diamond State Tire	3482 Wrangle Hill Rd Bear, DE 19701	New Castle	Ed Long	302-836-1919	302-836-0652
Goodyear Auto Service Center	195 & Naaman's Rd Claymont, DE 19703	New Castle	Bob Morisco	302-798-6896	610-485-2681
Carl King Tire Co., Inc.	4430 Haveg Road Middletown, DE 19709	New Castle	Dick Hawes	302-378-3801	302-378-5414
Delaware Tire Center	209 S Governors Ave Dover, DE 19904	Kent		302-674-8204	302-674-5119
Service Tire Truck Center	220 Marsh Lane New Castle DE 19720	New Castle	Ron Bennett	302-428-8473	
Just Tires	71 Christiana Road New Castle DE	New Castle	Dave Feliciano	302-322-8069	302-322-6820
Newark Tire & Service Inc	60 Chestnut Hill Plaza Newark, DE 19711	New Castle	Dave Patterson	302-731-1150	302-429-8559
Kirkwood Tire Company	1929 Kirkwood Hwy Newark, DE 19711	New Castle	Ed Ward	302-737-2460	302-368-3983
Bargain Tire Center	3415 Market Street Wilmington, DE 19802	New Castle	Mario Ferroni	302-764-8900	302-764-8969
Delaware Tire Center	616 S College Ave Newark DE 19711	New Castle		302-3682531	
Just Tires	3217 Robert Kirkwood Hwy Wilmington, DE 19808	New Castle	.	302-998-0428	
Carl King, Inc.	109 S. Main St Camden, DE 19934	Kent	D Hawes	302-697-9506	302-697-9542
Admiral Tire	280 W Cowgill St Dover, DE 19901	Kent	RobertWilson Sr.	302-734-5912	302-734-7082

**NOTE:** Purchase orders and Invoices should be sent directly to the local dealer of the agency's choice.

<b>MANUFACTURER</b>					
<b><u>GOODYEAR TIRE &amp; RUBBER CO.</u></b> Fed E. I. No.: 34 0253240	Address	County	Contact Person	Phone	Fax:
Tire Sales & Service	600 First State Blvd Newport, DE 19804	New Castle	Richard Jullian	302-994-2900	
Hockessin Tire Service	7300 Lancaster Pike Hockessin, DE 19707	New Castle	David Patterson	302-239-2512	302-239-5423
In & Out Tire & Auto Care	24572 Betts Pond Rd Millsboro, DE 19966	Sussex	William Schrider	302-443-1200	302-443-1203
Clarksville Parts Plus	RD 2, Box 157 Clarksville, DE 19970	Sussex	Dave Hamm President	302-539-1700	302-537-5906
Carl King Tire Co.	1045 Highway 1 Lewes, DE 19958	Sussex	D Hawes	302-697-9506	
Kings Auto Sales	955 Bay Road Milford, DE 19963	Sussex	David L. King President	302-422-6522	302-424-4665
Service Tire Truck Center	871 East Masten Circle Milford, DE 19963	Sussex		302-422-1585	302-422-1595
Ocean Ventures Inc.	3716 Highway One Rehoboth, DE 19971	Sussex	Richard Marsch President	302-227-0633	302-227-0821
Service Tire Truck Center	595 South Dual Hwy. Seaford, DE 19973	Sussex		302-629-5533	302-629-5691
Carl King Tire Company, Inc.	5 Gerald Court Delmar, DE 19940	Sussex	Richard Hawes	302-846-2732	302-846-2792

**GOODYEAR TIRE AND RUBBER COMPANY**

**I. SERVICE CHARGE RATES: Standard (7:00 a.m. to 5:00 p.m.; Monday - Friday):**

STATEWIDE	
Rate	\$ <u>60.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>60.00</u> per call

NEW CASTLE COUNTY	
Rate	\$ 60.00 per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>60.00</u> per call

KENT COUNTY	
Rate	\$ <u>60.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>60.00</u> per call

SUSSEX COUNTY	
Rate	\$ <u>60.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>60.00</u> per call

**GOODYEAR TIRE AND RUBBER COMPANY**

**II. EMERGENCY RATES: (ALL OTHER TIMES AND DAYS):**

STATEWIDE	
Rate	\$ <u>90.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>90.00</u> per call

NEW CASTLE COUNTY	
Rate	\$ <u>90.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>90.00</u> per call

KENT COUNTY	
Rate	\$ <u>90.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>90.00</u> per call

SUSSEX COUNTY	
Rate	\$ <u>90.00</u> per hour
Mileage	\$ <u>.40</u> per mile
Flat Rate	\$ <u>90.00</u> per call

**GOODYEAR TIRE AND RUBBER COMPANY**

**III. SUSPENSION/ALIGNMENT (OPTION) RATES:**

STATEWIDE: FLAT RATE	
Front End Alignment	
Rear-Wheel Drive	\$ <u>49.00</u>
Front Wheel Drive	\$ <u>49.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>59.00</u>

NEW CASTLE COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>49.00</u>
Front Wheel Drive	\$ <u>49.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>59.00</u>

KENT COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>49.00</u>
Front Wheel Drive	\$ <u>49.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>59.00</u>

SUSSEX COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>49.00</u>
Front Wheel Drive	\$ <u>49.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>59.00</u>

**NOTE:** Purchase orders and Invoices should be sent directly to the local dealer of the agency's choice. **Awarded Groups:**

<b>MANUFACTURER</b>					
<b>Michelin North America, Inc. Delaware Dealer/Distributor Listing</b>	Address	County	Contact Person	Phone	Fax:
Delaware Tire Center Inc.	207 S. Governors Avenue #9 Dover, DE 19904	Kent		302-674-0234	302-674-5119
Hitchens Tire Service, Inc.	1046 N.E. Front Street Milford, DE 19963	Sussex		302-424-4724	302-424-4726
The Tire Rack, Inc.	300 Anchor Mill Road New Castle, DE 19720	New Castle		302-325-8260	302-325-8263
Valley Forge Tire & Auto	401 S. Dupont Hwy. New Castle, DE 19720	New Castle		302-328-2945	302-3278-2661
Delaware Tire Center, Inc.	616 South College Avenue Newark, DE 19713	New Castle		302-368-2531	302-454-1605
El's Tire Service, Inc.	2724 Pulaski Hwy Newark, DE 19702	New Castle		302-834-1997	302-834-8749
Tire Sales & Service, Inc.	600 First State Blvd. Newport, DE 19804	New Castle		302-994-2900	302-994-5639
Service Tire Truck Center	220 Marsh Ln New Castle DE 19720	New Castle		302-428-8473	302-428-0176
Tire Kingdom, INC	4600 Kirkwood Hwy Wilmington, DE 19808	New Castle		302-995-1689	302-998-6791
Tire Kingdom, Inc. #558	5508 Concord Pike Wilmington, DE 19803	New Castle		302-478-8013	302-543-6076
Service Tire Truck Center	24873 Sussex Hwy Seaford, DE 19973	Sussex		302-629-5533	302-629-5691
Service Tire Truck Center	871 East Masten Circle Milford, DE 19963	Sussex		302-422-1585	302-422-1595



**MICHELIN NORTH AMERICA, INC.**

**I. SERVICE CHARGE RATES: Standard (7:00 a.m. to 5:00 p.m.; Monday - Friday):**

STATEWIDE	
Rate	\$ <u>65.00</u> per hour
Mileage	\$ <u>0</u> per mile
Flat Rate	<u>0</u> per call

NEW CASTLE COUNTY	
Rate	\$ <u>65.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

KENT COUNTY	
Rate	\$ <u>65.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

SUSSEX COUNTY	
Rate	\$ <u>65.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

**MICHELIN NORTH AMERICA, INC.**

**II. EMERGENCY RATES: (ALL OTHER TIMES AND DAYS):**

STATEWIDE	
Rate	\$ <u>85.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

NEW CASTLE COUNTY	
Rate	\$ <u>85.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

KENT COUNTY	
Rate	\$ <u>85.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

SUSSEX COUNTY	
Rate	\$ <u>85.00</u> per hour
Mileage	\$ <u>00</u> per mile
Flat Rate	<u>0</u> per call

**MICHELIN NORTH AMERICA, INC.**

**III. SUSPENSION/ALIGNMENT (OPTION) RATES:**

STATEWIDE: FLAT RATE	
Front End Alignment	
Rear-Wheel Drive	\$ <u>55.50</u>
Front Wheel Drive	\$ <u>60.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>65.00</u>

NEW CASTLE COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>55.50</u>
Front Wheel Drive	\$ <u>60.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>65.00</u>

KENT COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>55.50</u>
Front Wheel Drive	\$ <u>60.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>65.00</u>

SUSSEX COUNTY	
Front End Alignment	
Rear-Wheel Drive	\$ <u>55.50</u>
Front Wheel Drive	\$ <u>60.00</u>
Rear Axle Alignment	
Front Wheel Drive	\$ <u>65.00</u>

Award Notice  
Contract No.: 08-004-HF

**GROUP 1**

**PURSUIT TIRES**

**Manufacturer:** Goodyear  
**Tire Name:** Eagle RSA  
**Percent Discount: \*** 50% off  
**Price List No.:** G302 Federal Open Market & Net State Price Book  
**Price List Date:** 3-1-07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
(BLACKWALL)			
225/60 HR16 732-354-500	\$ <u>149.00</u>	50%	\$ <u>74.50</u>
225/60 R18 732-585-500	\$ <u>241.36</u>	50%	\$ <u>120.68</u>
235/55 R17 732-002-500	\$ <u>199.67</u>	50%	\$ <u>99.84</u>
245/50 R16 732-333-182	\$ <u>196.91</u>	50%	\$ <u>98.46</u>

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**GROUP 2**

**PASSENGER CAR** (All Season, M & S Rated, Steel Belted, Radial, Tubeless, Blackwall)

**Manufacturer:** Michelin  
**Tire Name:** Uniroyal Tiger Paw AS 6000  
**Percent Discount: \*** 35%  
**Price List No.:** Base Price, Gov't & Utility Accounts  
**Price List Date:** 04/01/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
P215/60R16 (56814)	\$ <u>91.78</u>	35%	\$ <u>59.66</u>
P205/75R14 (89572)	\$ <u>67.16</u>	35%	\$ <u>39.75</u>
P205/75R15 (42914)	\$ <u>70.99</u>	35%	\$ <u>46.14</u>
P195/70R14 (83622)	\$ <u>69.20</u>	35%	\$ <u>44.98</u>
P205/65R15 (78083)	\$ <u>75.92</u>	35%	\$ <u>49.35</u>
P215/70R15 (73442)	\$ <u>79.18</u>	35%	\$ <u>51.47</u>
P205/75R15 (74286)	\$ <u>75.57</u>	35%	\$ <u>49.12</u>

**ADDITIONAL COST (PER TIRE)**

1. MOUNTING: No Charge, with new tire purchase
2. BALANCING: \$ 10.00
3. VALVE STEM: \$ 3.00
4. TIRE DISPOSAL: \$ LOCAL PRICE
5. FLAT TIRE REPAIR \$ 12.75

Award Notice  
Contract No.: 08-004-HF

**GROUP 3**

**LIGHT TRUCK** (Highway Tread, Tubeless, Blackwall)

Manufacturer: Michelin  
Tire Name: BF Goodrich Commercial  
Percent Discount: \* 45% off  
Price List No.: Government & Utility Base Price List  
Price List Date: 4/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
LT225/75R15 52053	\$ <u>175.67</u>	45%	\$ <u>96.62</u>
LT235/75R15 42139	\$ <u>157.69</u>	45%	\$ <u>86.73</u>
LT225/75R16 67515	\$ <u>186.89</u>	45%	\$ <u>102.79</u>
LT215/85R16 69635	\$ <u>166.72</u>	45%	\$ <u>91.70</u>
LT235/85R16 45879	\$ <u>181.10</u>	45%	\$ <u>99.61</u>

**ADDITIONAL COST (PER TIRE)**

1. MOUNTING: \$ 12.00
2. BALANCING: \$ 11.00
3. VALVE STEM: \$ 3.25
4. TIRE DISPOSAL: \$ Price Locally
5. FLAT TIRE REPAIR \$ 15.25

Award Notice  
Contract No.: 08-004-HF

**GROUP 4**

**LIGHT TRUCK** (All Season, M & S Rated, Radial, Tubeless, Blackwall)

**Manufacturer:** Goodyear  
**Tire Name:** Wrangler HT, Wrangler RT/S, G647RSS, Wrangler SR-A  
**Percent Discount: \*** 45% / 30%  
**Price List No.:** G302 Federal Open Market & Net State Price Book  
**Price List Date:** 3/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
LT225/75R16 179-748-217	\$ <u>170.81</u>	45%	\$ <u>93.95</u>
LT215/85R16 749-821-060	\$ <u>167.03</u>	45%	\$ <u>91.87</u>
LT235/85R16 749-725-434	\$ <u>171.42</u>	45%	\$ <u>94.28</u>
LT245/75R16 749-845-060	\$ <u>171.93</u>	45%	\$ <u>94.56</u>
LT245/70R19.5 139-178-080	\$ <u>353.69</u>	30%	\$ <u>247.58</u>
750 R16 744-238-847	\$ <u>197.24</u>	45%	\$ <u>108.48</u>
9.50 R16.5 752-472-068	\$ <u>NO Bid</u>	45%	\$ <u>No Bid</u>

**ADDITIONAL COST (PER TIRE)**

1. MOUNTING: \$ 8.00
2. BALANCING: \$ 9.00
3. VALVE STEM: \$ 2.00
4. TIRE DISPOSAL: \$ 3.00
5. FLAT TIRE REPAIR \$ 20.00

# GROUP 5

## **MEDIUM TRUCK** (Commercial, Highway Tread, Tubeless, Blackwall)

**NOTE:** This group has been multiple awarded to both Goodyear Tire and Rubber Company and Michelin. Agencies may choose the vendor that best meets the requirements of the agency.

**Manufacturer:** Goodyear  
**Tire Name:** G169, G286A, G149,  
**Percent Discount: \*** TIRES: 30% 42% TUBES: N/A  
**Price List No.:** G302 Federal Open Market & Net State Price Book  
**Price List Date:** 3/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
245/70R19.5 139-177-907	\$ <u>363.25</u>	30%	\$ <u>254.28</u>
255/70R22.5 756-780-519	\$ <u>417.04</u>	42%	\$ <u>241.88</u>
385/65R22.5 759-315-200	\$ <u>703.45</u>	42%	\$ <u>408.00</u>
10R22.5 138-947-125	\$ <u>467.82</u>	42%	\$ <u>271.34</u>
11R22.5 138-802-125	\$ <u>460.18</u>	42%	\$ <u>266.90</u>
12R22.5 138-864-186	\$ <u>589.10</u>	42%	\$ <u>341.68</u>
1000-20 R 138-376-187	\$ <u>460.73</u>	42%	\$ <u>267.22</u>
1100-20 R 138-382-187	\$ <u>489.01</u>	42%	\$ <u>283.63</u>
(BIAS PLY, TUBE-TYPE)			
900-20	No Bid	N/A	No Bid
1000-20	No Bid	N/A	No Bid
1100-20	No Bid	N/A	No Bid

### **ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ .40 mile
2. SERVICE CALL (PORTAL TO PORTAL): \$ 60.00
3. MOUNTING: \$ 11.00
4. DISMOUNTING: \$ 11.00
5. TIRE DISPOSAL: \$ 10.00
6. FLAT TIRE REPAIR \$ 32.00



Award Notice  
Contract No.: 08-004-HF

## GROUP 5

**MEDIUM TRUCK** (Commercial, Highway Tread, Tubeless, Blackwall)

**NOTE:** This group has been multiple awarded to both Goodyear Tire and Rubber Company and Michelin.  
Agencies may choose the vendor that best meets the requirements of the agency.

**Manufacturer:** Michelin  
**Tire Name:** BFG ST230 & ST565  
**Percent Discount: \*** TIRES: 35 & 20  
**Price List No.:** Base Price, Government & Utility Accounts  
**Price List Date:** 4/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
245/70R19.5 (89688)	\$ <u>327.75</u>	35%	\$ <u>213.04</u>
255/70R22.5 (95971)	\$ <u>362.25</u>	35%	\$ <u>235.46</u>
385/65R22.5 (64873)	\$ <u>695.75</u>	35%	\$ <u>452.24</u>
10R22.5 (62086)	\$ <u>362.75</u>	35%	\$ <u>235.46</u>
11R22.5 (68045)	\$ <u>414.00</u>	35%	\$ <u>269.10</u>
12R22.5 (63223)	\$ <u>529.00</u>	35%	\$ <u>343.85</u>

### **ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ Priced Locally
2. SERVICE CALL (PORTAL TO PORTAL): \$ 65.00 (Normal Hr's) \$ 85.00 (After Hr's)
3. MOUNTING: \$ 8.00
4. DISMOUNTING: \$ 8.00
5. TIRE DISPOSAL: \$ Priced Locally
6. FLAT TIRE REPAIR \$ 28.00

**GROUP 6**

**TRAILER SERVICE** (Low Platform, Tube-Type, Bias Ply)

Manufacturer: NO BID  
Tire Name: \_\_\_\_\_  
Percent Discount: \* TIRES:TUBES:  
Price List No.: \_\_\_\_\_  
Price List Date: \_\_\_\_\_

SIZE	LIST PRICE	DISCOUNT	NET PRICE
750-15	<u>NO BID</u>		
825-15	<u>NO BID</u>		
900-15	<u>NO BID</u>		
1000-15	<u>NO BID</u>		

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): N/A
2. SERVICE CALL (PORTAL TO PORTAL): N/A
3. MOUNTING: N/A
4. DISMOUNTING: N/A
5. TIRE DISPOSAL: N/A
6. FLAT TIRE REPAIR N/A

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**GROUP 7A**  
**FARM TRACTOR** (Tubeless) [R1/R4]

**Manufacturer:** Michelin  
**Tire Name:** AG Rib  
**Percent Discount: \*** TIRES: 33%  
**Price List No.:** Base Price, Government & Utility Accounts  
**Price List Date:** 4/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
(REAR)			
175L-24 (R4) 70333	<u>\$883.30</u>	33%	<u>\$ 591.81</u>
14.9-24 (R1) 75971	<u>\$ 966.90</u>	33%	<u>\$ 647.82</u>
16.9-24 (R1) 97341	<u>\$ 1122.00</u>	33%	<u>\$ 751.74</u>
14.9-28 (R1) 47219	<u>\$ 1023.00</u>	33%	<u>\$ 685.41</u>
16.9.30 (R1) 41545	<u>\$ 1216.60</u>	33%	<u>\$ 815.12</u>
16.9 X 309R1) 8 Ply 41545	<u>\$ 1216.60</u>	33%	<u>\$ 815.12</u>
16.9 x 30 (R1) 10 Ply 41545	<u>\$ 1216.60</u>	33%	<u>\$ 815.12</u>
9.5 x 22 (R1) 8 Ply	NO BID	N/A	NO BID

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ 1.25 per mile
2. SERVICE CALL (PORTAL TO PORTAL): \$ 150.00 (Normal Hr's) & \$180.00 (After Hr's)
3. MOUNTING: \$ 25.00
4. DISMOUNTING: \$ 25.00
5. TIRE DISPOSAL: \$ 25.00
6. FLAT TIRE REPAIR \$ 25.00

Award Notice  
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**GROUP 7B**  
**FARM TRACTOR** (Tube-Type) [R1/R4]

**Manufacturer:** Michelin  
**Tire Name:** Power Gripper  
**Percent Discount: \*** TIRES: 33% TUBES: 30%  
**Price List No.:** Base Price, Government & Utility Accounts  
**Price List Date:** 4/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
(REAR)			
175L-24 (R4)	No Bid	N/A	No Bid
14.9-24 (R1) (75167)	<u>\$ 430.10</u>	33%	<u>\$ 288.17</u>
16.9-24 (R1)	No Bid	N/A	No Bid
14.9-28 (R1) (65446)	<u>\$ 454.30</u>	33%	<u>\$ 304.38</u>
16.9-30 (R1) (09925)	<u>\$ 574.20</u>	33%	<u>\$ 384.71</u>

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ 1.25 per mile
2. SERVICE CALL (PORTAL TO PORTAL): \$ 150.00 (Normal Hr's) & \$ 180.00 (After Hr's)
3. MOUNTING: \$ 25.00
4. DISMOUNTING: \$ 25.00
5. TIRE DISPOSAL: \$ 25.00
6. FLAT TIRE REPAIR \$ 25.00

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**GROUP 8**  
**FARM & UTILITY**

**Manufacturer:** No Bid

**Tire Name:**

**Percent Discount: \*** No Bid

**Price List No.:**

**Price List Date:**

SIZE	LIST PRICE	DISCOUNT	NET PRICE
5.00-15 (F2)	<u>No Bid</u>		<u>NO BID</u>
6.70-15 (I1)	<u>NO BID</u>		<u>NO BID</u>
7.60-15 (I1)	<u>NO BID</u>		<u>NO BID</u>
6.50-16 (F2)	<u>NO BID</u>		<u>NO BID</u>
10.00 x 16 (F-2m) 8 Ply	<u>NO BID</u>		<u>NO BID</u>

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL:
2. SERVICE CALL (PORTAL TO PORTAL):
3. MOUNTING:
4. DISMOUNTING:
5. TIRE DISPOSAL:
6. FLAT TIRE REPAIR

**GROUP 9**  
**INDUSTRIAL PNEUMATIC** (Tube Type)

Manufacturer: NO BID  
Tire Name: \_\_\_\_\_  
Percent Discount: \* TIRES:TUBES:  
Price List No.: \_\_\_\_\_  
Price List Date: \_\_\_\_\_

SIZE	LIST PRICE	DISCOUNT	NET PRICE
6.50-10	NO BID	N/A	NO BID
7.50-10	NO BID	N/A	NO BID
16.9 x 28 (1-3) 12 Ply	NO BID	N/A	NO BID

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): N/A
2. SERVICE CALL (PORTAL TO PORTAL): N/A
3. MOUNTING: N/A
4. DISMOUNTING: N/A
5. TIRE DISPOSAL: N/A
6. FLAT TIRE REPAIR N/A

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**GROUP 10**  
**OFF-THE-ROAD EARTH MOVER** (Tubeless) [E3]

Manufacturer: Goodyear  
Tire Name: HRL3A, SRB7A, HRL4B  
Percent Discount: \* TIRES: 20% TUBES: N/A  
Price List No.: G302 Federal Open Market & Net State Price Book  
Price List Date: 03/01/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
1600-25 (24 PLY) 125-505-572	\$ <u>1,929.00</u>	20%	\$ <u>1,543.20</u>
1600-25 (28 PLY) 125-506-575	\$ <u>1,968.00</u>	20%	\$ <u>1,574.40</u>
1800-25 (28 PLY) 133-537-596	\$ <u>2,212.00</u>	20%	\$ <u>1,769.60</u>
1800-33 (28 PLY) 133-563-597	\$ <u>3,710.00</u>	20%	\$ <u>2,968.00</u>

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ . 40 per mile after 10 miles
2. SERVICE CALL (PORTAL TO PORTAL): \$ 60.00
3. MOUNTING: \$ 30.00
4. DISMOUNTING: \$ 30.00
5. TIRE DISPOSAL: \$ 25.00
6. FLAT TIRE REPAIR \$ 60.00

Award Notice  
Contract No.: 08-004-HF

**GROUP 11**  
**OFF-THE-ROAD SAND FLOTATION** [E7]

Manufacturer: Goodyear  
Tire Name: WRL3A, SGG2A, SRB7A  
Percent Discount: \* TIRES: 20% TUBES: N/A  
Price List No.: G302 Federal Open Market & Net State Price Book  
Price List Date: 3/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
14.00-20 (10 PLY TUBE TYPE) 123-428-645	\$ <u>1,289.00</u>	20%	\$ <u>1031.20</u>
16.00-24 (12 PLY TUBELESS) 125-493-431	\$ <u>1,229.00</u>	20%	\$ <u>983.20</u>
18.00-25 (12 PLY TUBELESS) 133-533-596	\$ <u>1,357.00</u>	20%	\$ <u>1,085.60</u>

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ .40 per mile
2. SERVICE CALL (PORTAL TO PORTAL): \$ 60.00
3. MOUNTING: \$ 30.00
4. DISMOUNTING: \$ 30.00
5. TIRE DISPOSAL: \$ 25.00
6. FLAT TIRE REPAIR \$ 60.00



Award Notice  
Contract No.: 08-004-HF

**GROUP 12**  
**OFF-THE-ROAD LOADER/GRADER** (Tubeless) [G2/L3]

Manufacturer: Goodyear  
Tire Name: HRLDL3A,  
Percent Discount: \* TIRES: 20% TUBES: N/A  
Price List No.: G302 Federal Open Market & Net State Price Book  
Price List Date: 3/1/07

SIZE	LIST PRICE	DISCOUNT	NET PRICE
15.5-25 (12 PLY) [L2] 123894175	\$ <u>586.00</u>	20%	\$ <u>468.80</u>
17.5-25 (12 PLY) [L3] 123897467	\$ <u>718.00</u>	20%	\$ <u>574.40</u>
20.5-25 (12 PLY) [L3] 125901603	\$ <u>1,502.00</u>	20%	\$ <u>1,201.20</u>
20.5-25 (16 PLY) [L3] 125902563	NO BID		NO BID
1400-24 (12 PLY) [G2] 123442464	\$ <u>420.00</u>	20%	\$ <u>336.00</u>
20.5R25 (2 star rated) 155904443	\$ <u>3278.00</u>	20%	\$ <u>2,622.40</u>
15 x 19.5 (G-2) 12 Ply	NO BID		NO BID
13.00 x 24 (G-2) 14 Ply 12339846	\$ <u>375.00</u>	20%	\$ <u>300.00</u>

**ADDITIONAL COST (PER TIRE)**

1. MILEAGE (PORTAL TO PORTAL): \$ .40
2. SERVICE CALL (PORTAL TO PORTAL): \$ 60.00
3. MOUNTING: \$ 30.00
4. DISMOUNTING: \$ 30.00
5. TIRE DISPOSAL: \$ 25.00
6. FLAT TIRE REPAIR \$ 60.00

**ADDITIONAL TERMS AND CONDITIONS**

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7. **BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. **PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. **PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. **ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. **REQUIREMENTS:**

This contract is issued to cover the tire and tube requirements for all State of Delaware agencies and shall be accessible to any School District, Political Subdivision or Volunteer Fire Company.

12. **HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

13. **NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

14. **FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

15. **AGENCY'S RESPONSIBILITIES:**

The Agency shall give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

16. **FEDERAL EXCISE TAX/OTHER CHARGES:**

Vendors shall not charge the State Federal Excise Taxes or any other fees such as fuel taxes, etc... The State is exempt from all such fees.

17. **WARRANTY:**

The manufacturer's standard warranty for the applicable tire(s) shall apply.